



**HIGHLIGHTS**

- + **Established:** 2002
- + **Clients:** 1,000+ global enterprise customers across 30 countries
- + **Researchers:** 200+ SCADA, Banking, Telecom, ERP & Web Application security experts
- + **Locations:** 8 countries
- + **HQ:** Boston, USA and London, UK
- + **Employees:** 400

You are already sensitized to threats like malware, denial-of-service attacks and bad actors trying to get their hands on your company’s valuable data. However, hyper-vigilance is not enough to protect your business. Vulnerabilities persist. Gaps in your firewall remain. Security policies are routinely ignored by employees. But there is an alternative.

We are Positive Technologies — a leading provider of vulnerability assessment, compliance management and threat analysis solutions to more than 1,000 global enterprise clients across 30 countries. We are also among the world’s most renowned security experts, hands-on researchers and highly skilled programmers.

**Our experience tells us:**

- + Businesses are spending too much for too little protection.
- + Companies should be aware of how vulnerable they actually are.
- + Real security must work in practice and not simply on paper.
- + Knowing how cybercriminals work is critical to staying ahead of them.

**OUR PEOPLE SET US APART**

**Positive People.** Our clients, around the globe, are threatened by some of the most sophisticated cyber-attacks, perpetuated by an increasingly skilled generation of black hats. By confronting these threats head-on, we have developed a unique understanding of how security should work — across a wide-range of geographies and systems — assuring your safety and compliance with regulatory requirements and corporate standards. It is why we call ourselves security experts and not simply IT specialists.

We believe the right way forward includes making you smarter about security and that promise drives us each and every day.

That commitment to our clients and track record of research excellence has earned us the distinction as the #1 fastest growing Security and Vulnerability Management firm, in 2012, as shown in an IDC report\*.

**Positive Research.** Research is at the center of everything we do.

At Positive Research, our more than 200 dedicated researchers, representing one of the largest teams of its kind in Europe, are among the world’s most advanced security experts. Our extensive experience assessing cutting-edge IT and OT security technologies has earned us the reputation of being one of the foremost security authorities in the Utilities, Banking, Transportation and Telecommunications industries.

Our experts were among the first to perform in-depth security research on ICS, Smart-Grids, Computer Based Interlocking, ATMs, Core Banking Systems, Telecom Management and Signaling Networks (SS7, ASS/BSS) and SIM-cards. And our research findings, including more than 200 zero-day vulnerabilities annually, are continuously incorporated into our products and services to ensure customers stay ahead of the latest threats.

**POSITIVE TRUSTED BY:**



**Globally Positioned, Customer Focused.**

With one of the largest and most dynamic security research facilities in the world, Positive Technologies carries out security research, penetration testing and threat and vulnerability analysis across dozens of large-scale networks annually. Over the past decade, we have built a strong reputation by listening to our clients — amassing a knowledge and understanding of vulnerability and compliance management that is second to none.

**Pioneering ICS/SCADA Security.**

Since 2009, Positive Technologies has been working with leading Petrochemical, Utilities and Transportation organizations to improve the protection of their industrial control systems. Through this collaboration, we have acquired a comprehensive understanding of how to secure a number of ICS systems from Honeywell, Schneider Electric and Siemens. In fact, our deep inspection of these systems has found more than 200 ICS 0-day vulnerabilities.

**Core Banking and Telecom Experts.**

We have performed dozens of penetration tests and security audits, for large banks and telecoms, and understand their unique security challenges with business critical elements like SS7, GTP, Core Banking Systems and ATMs. The convergence of traditional and modern technologies creates new opportunities for deliberate and malicious disruptions from cyber-attack. The risks are high, so you need a partner that knows your business.

## POSITIVE SERVICES

At Positive Technologies, our approach to services starts with research; performed by us continuously on some of the largest and most sophisticated systems the world over. International banks and telecommunications companies along with national utilities and governments regularly call on our team of highly skilled security pros to solve their most challenging problems.

Our specialists carry out penetration testing, source code analysis and other threat and vulnerability assessments on dozens of large-scale networks each year giving birth to innovations that keep our customers and partners ahead of the bad guys.

## POSITIVE SOLUTIONS

**MaxPatrol™:** the culmination of over a decade of research and hands-on security assessments — is the only vulnerability and compliance management system that combines auditing, penetration testing and compliance management in one solution. Find the most hidden vulnerabilities across all your systems. Eliminate false positives from your results. Take control of your entire infrastructure, from network equipment and operating systems to SAP, GGSN, HLR and critical infrastructure security and leverage the collective knowledge of 200 security experts.

**PT Application Inspector™:** intelligent source code analysis examines software from end-to-end and finds true vulnerabilities using a combination of static, dynamic and interactive testing. Automatic exploit generation and few false positives save time and help you realize a Secure Software Development Life Cycle model. PT Application Inspector's unique integration with security tools (like PT Application Firewall) lets you mitigate risks without having to change source code. Uncover disguised vulnerabilities across all your Web, Client-Server, Back-end and ERP applications.

**PT Application Firewall™:** modern algorithms combine to protect you from emerging threats. Stop zero-day attacks before they strike. Quickly patch existing security holes. Prevent automated malware from attacking your systems and focus on the vulnerabilities that matter the most.

At Positive Technologies we think differently because we are different. What sets us apart is our people, their unmatched security expertise and relentless pursuit to make the world a safer place. We know how to break into systems. Therefore we know how to protect your business against attackers who are on the front lines, armed with insidious, next-generation malware capable of exploiting your systems and destroying your business.

Take that next step and be positive about your security.

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## About Positive Technologies

Positive Technologies is a leading provider of vulnerability assessment, compliance management, and threat analysis solutions to more than 3,000 global enterprise clients. Our solutions work seamlessly across your entire business: securing applications in development; assessing your network and application vulnerabilities; assuring compliance with regulatory requirements; and blocking real-time attacks. Our commitment to clients and research has earned Positive Technologies a reputation as one of the foremost authorities on SCADA, banking, telecom, web application, and ERP security, and distinction as the #1 fastest growing Security and Vulnerability Management firm in 2012, as shown in an IDC report\*. To learn more about Positive Technologies please visit [ptsecurity.com](http://ptsecurity.com).

\*Source: IDC Worldwide Security and Vulnerability Management 2013-2017 Forecast and 2012 Vendor Shares, doc #242465, August 2013. Based on year-over-year revenue growth in 2012 for vendors with revenues of \$20M+.

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